

828-242-0909richard@cytrine.comcytrine.com

UEI • FDJ8HK5TJLU4

CAGE • 9XZ29

EIN • 99-3464648

## **CORE COMPETENCIES**

Cytrine delivers comprehensive IT and management services tailored to government agencies. With 25 years of expertise, including work with Fortune 50 companies, we specialize in software development, cloud solutions, mobile technologies, project management, IT infrastructure optimization, cybersecurity, and system integration. Our team's deep technical knowledge and commitment to excellence ensure scalable, secure, and innovative solutions that enhance operational efficiency and support mission-critical initiatives.

## **PAST PERFORMANCE**

Carrier	fortune 50 company
Project	Enterprise IoT Applications
Reference	Thomas Lodes
Title	Director - Product Management
Contact	504-388-2414 thomas.lodes@carrier.com

Dinova	
Project	Cloud Migration & Software Development
Reference	Thorin Hanson
Title	Director - Software Development
Contact	404-271-0511 thanson@dinova.com

## **DIFFERENTIATORS**

- Success in delivering high-impact enterprise scale IoT solutions for a Fortune 50 company, building the team from 0 to 150 people
- Direct relationships with AWS, getting early access to pre-release services
- Developed horizontally scalable solutions based on cellular architecture for high throughput IoT applications generating billions of messages a day
- Work with hedge funds and prop shops engineering automated trading systems running at NYSE NY4 data centers, optimizing for ultra-low latency.
- Utilize a highly efficient value stream based agile 'two-pizza team' model to maximize productivity and streamline project delivery

## **NAICS CODES**

541511	Custom Computer Programming Services
541512	Computer Systems Design Services
541513	Computer Facilities Management Services
541519	Other Computer Related Services
541611	Admin & General Mgmt Consulting Services
541614	Process, Physical Distribution & Logistics Consulting Services
541618	Other Management Consulting Services
541930	Translation And Interpretation Services
541990	All Other Professional, Scientific, & Technical Services
541618 541930	Consulting Services Other Management Consulting Services Translation And Interpretation Services All Other Professional, Scientific, & Technic